

## REQUEST FOR PROPOSALS

Sustainable Pacific Aquaculture Development Project (RFP19/025)

### Are you ready to make a difference in the Pacific's aquaculture sector?

Aquaculture is a sector where low supply and strong demand provides an opportunity for the Pacific region's farmers, growers, processors, exporters and small businesses to create new customers and expand current operations.

The Pacific Community (SPC) is now inviting those with an interest in exploring their field, to submit their proposals for the **Sustainable Aquaculture Development Project**. Through this project, SPC will provide business mentoring and training, capacity development and technology transfer in feed, seed and broodstock management to selected enterprises and partners and individuals.

#### Success Stories



Previous recipients of program support are already enjoying success in aquaculture. Ms Katarina Baleisuva, a tilapia business woman from Fiji now operates a successful tilapia hatchery producing all male fingerlings. She identified this area as a constraint for growth of the sector and a business opportunity. The project has enabled her to learn new skills and grow in confidence as a lead farmer. She has recently been voted as the President of the newly formed "Tilapia Fiji" Association. Ms Baleisuva hopes to inspire more women to engage in aquaculture businesses in our region.

Another successful recipient from Papua New Guinea, is a Yonki based tilapia hatchery and farm business. The family-owned business run by Mr Guna and Ms Lencie Yogomul, received technical capacity-building to develop their hatchery and improve farming practices. In addition, both were trained on utilisation of MYOB software to better manage their business.



Marianne Neiworu, Lencie and Guna Yogomul

#### Interested in finding out more?

Individuals and enterprises from the following countries are eligible to receive support from the project: American Samoa, Cook Islands, Federated States of Micronesia, Fiji, French Polynesia, Guam, Kiribati, Marshall Islands, Nauru, New Caledonia, Niue, Palau, Papua New Guinea, Samoa, Solomon Islands, Tokelau, Tonga, Tuvalu, Vanuatu and Wallis and Futuna.

If you are a resident of one of these countries and interested in learning more about how SPC and the **Sustainable Pacific Aquaculture Development Project** can work with you, simply complete a request for proposal with details about your project.

#### Copies of the 'Request for Proposals' (RFP) and forms can be downloaded from the SPC website:

[www.spc.int](http://www.spc.int). For any additional information or clarification on the RFPs, send an e-mail request to [procurement@spc.int](mailto:procurement@spc.int) quoting **RFP** in the subject line.

Completed proposals should be emailed to [procurement@spc.int](mailto:procurement@spc.int) with the heading: **"RFP 19/105 – Sustainable Pacific Aquaculture Development Project"**

Or by courier to:

**Pacific Community (SPC) Procurement Unit – RFP 19/105**  
**Private Mail Bag**  
**Suva – Fiji**

**All proposals should reach SPC before 4pm Fiji Time, 14<sup>th</sup> February 2020**

No submission shall be made or communication undertaken directly with SPC staff on this procurement.

*Note: The Fisheries, Aquaculture and Marine Ecosystems Division (FAME) of the Pacific Community (SPC) has launched the New Zealand Ministry of Foreign Affairs and Trade (NZMFAT)-funded Sustainable Pacific Aquaculture Development project (PacAqua). In order to increase and improve economic and nutritional gain from aquaculture in the Pacific, aquaculture is to be developed on a business-like footing, be it private sector or community-led.*